

Message Text

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42

ACTION EUR-25

INFO OCT-01 ADP-00 EB-11 COME-00 TRSE-00 L-03 CIAE-00

INR-10 NSAE-00 RSC-01 CIEP-02 RSR-01 EURE-00 /054 W

----- 126901

P R 071242 Z MAY 73

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC PRIORITY 3778

INFO AMEMBASSY VIENNA

LIMITED OFFICIAL USE WARSAW 2128

E. O. 11652: N/ A

TAGS: ETRD, PL

SUBJECT: DOW CHEMICAL COMMERCIAL OFFICE IN POLAND

REF: (A) WARSAW 5674 12/19/72 (B) WARSAW 1821; (C) STATE 083102

PASS COMMERCE FOR DEPUTY ASSISTANT SECRETARY LAZARUS

1. DURING MEETING ON APRIL 25 BETWEEN SENATE COMMERCE COMMITTEE DELEGATION (CODEL HARTKE) AND MINISTER OF FOREIGN TRADE OLECHOWSKI, MINISTER WAS ASKED BY SENATOR GRIFFIN ABOUT STATUS OF DOW CHEMICAL APPLICATION (FROM HOME OFFICE IN MIDLAND, MICHIGAN) TO OPEN COMMERCIAL OFFICE IN POLAND. MINISTER RESPONDED BY ANNOUNCING THAT HE HAD PERSONALLY APPROVED DOW APPLICATION SEVERAL DAYS EARLIER.

2. THIS WAS FIRST DEFINITE WORD RECEIVED OF APPROVAL, ALTHOUGH MFT DIRECTOR STRUS HAD SIGNALLED TO US SHORTLY BEFORE THAT POSITIVE DECISION ON DOW APPLICATION WAS EXPECTED DURING CODEL' S VISIT. DOW' S LOCAL REPRESENTATIVE (NOWICKI OF MUNDIAL) WAS INFORMED BY US OF DECISION AT LUNCHEON FOR CODEL AND LOCAL BUSINESSMEN WHICH IMMEDIATELY FOLLOWED CODEL' S MEETING WITH OLECHOWSKI. ON FOLLOW-ING DAY EMBASSY OFFICER DISCUSSED MATTER IN DETAIL BY PHONE WITH CROSSAN IN VIENNA. WE UNDERSTAND MFT DECISION BEING COMMUNICATED BY LETTER TO DOW HOME OFFICE IN MICHIGAN

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WITH COPY TO DOW EUROPE HEADQUARTERS IN ZURICH. CROSSAN WILL COME TO WARSAW IN NEAR FUTURE TO DISCUSS TAX AND OTHER QUESTIONS IN DETAIL WITH US AND THEN WITH APPROPRIATE GOP OFFITENDED PERIOD OF TIME.

II

3. THIS EXAMINATION BY THE US SIDE REAFFIRMED OUR CONVICTION THAT A PERMANENT AGREEMENT TO LIMIT STRATEGIC OFFENSIVE ARMS MUST PROVIDE FOR ESSENTIAL EQUIVALENCE IN THE THREE CENTRAL SYSTEMS. AS A RESULT, THE UNITED STATES WILL CONTINUE TO INSIST UPON AN EQUAL AGGREGATE FOR BOTH SIDES IN THE TOTAL NUMBER OF THESE SYSTEMS, AND WE ARE PROPOSING A CEILING FOR EACH SIDE OF 2350 ICBM LAUNCHERS, SLBM LAUNCHERS, AND HEAVY BOMBERS. THIS LEVEL REPRESENTS A REALISTIC GOAL WHICH EACH SIDE CAN ADOPT WITHOUT SIGNIFICANT CHANGES IN ITS CURRENT FORCES.

4. RECOGNIZING THAT THE US AND THE USSR DO NOT POSSESS STRATEGIC ARMS WHICH ARE IDENTICAL TO EACH OTHER EITHER BY TYPE OR IN NUMBERS, AND IN ORDER TO ALLOW EACH SIDE APPROPRIATE FREEDOM TO STRUCTURE ITS OWN FORCES, THE US IS PROPOSING THAT WITHIN THIS AGGREGATE CEILING OF 2350 THERE BE APPROPRIATE PROVISION FOR THE SUBSTITUTION OF CERTAIN TYPES OF WEAPONS SYSTEMS FOR OTHERS. SUBSTITUTION OF SLBM LAUNCHERS OR HEAVY BOMBERS FOR ICBM LAUNCHERS, OR THE SUBSTITUTION OF SLBM LAUNCHERS AND HEAVY BOMBERS FOR ONE ANOTHER, WOULD BE PERMITTED. IN EFFECT, THIS WOULD LIMIT EACH SIDE TO THE NUMBER OF ICBM LAUNCHERS CURRENTLY DEPLOYED OR UNDER CONSTRUCTION.

5. AS NOTED IN OUR PREVIOUS STATEMENT TO THE COUNCIL, THERE HAD BEEN A CONVERGENCE OF VIEWS ON CERTAIN ASPECTS OF THE SOVIET PROPOSAL TO BAN THE DEVELOPMENT, TESTING, PRODUCTION AND DEPLOYMENT OF "OTHER" STRATEGIC SYSTEMS. WITHIN THE CONTEXT OF -- AND IN CONNECTION WITH -- AN AGREEMENT TO ESTABLISH AGGREGATE LIMITS ON CENTRAL STRATEGIC SYSTEMS, THE UNITED STATES WOULD BE PREPARED TO CONSIDER BANNING (1) CRUISE MISSILES OF INTERCONTINENTAL RANGE, (2) STRATEGIC BALLISTIC MISSILES ON WATER-BORNE VEHICLES OTHER THAN SUBMARINES, (3) AIR-TO-SURFACE MISSILES WITH A MAXIMUM RANGE

SECRET

SECRET

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GREATER THAN 3,000 KILOMETERS, AND (4) FIXED OR MOBILE DEVICES FOR LAUNCHING BALLISTIC MISSILES WHICH COULD BE EMPLACED ON THE SEABED OR OCEAN FLOOR OR IN THE SUBSOIL THEREOF, INCLUDING THE TERRITORIAL SEA OR INTERNAL WATERS.

6. WITHIN THE CONTEXT OF EQUAL AGGREGATE LIMITS FOR A PERMANENT AGREEMENT, THE UNITED STATES WOULD BE PREPARED TO CONSIDER QUALITATIVE LIMITATIONS ON STRATEGIC BALLISTIC MISSILE FORCES. AN IMPORTANT PART OF THE US APPROACH IS THE PROPOSAL THAT THERE BE A

MUTUALLY AGREED UPON PROGRAM FOR ACHIEVING, OVER TIME, REDUCTIONS
IN THE CEILINGS ON STRATEGIC FORCES.

III

7. AS YOU KNOW, ONE OF THE MOST CONTENTIOUS ISSUES I
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*** Current Handling Restrictions *** n/a
*** Current Classification *** LIMITED OFFICIAL USE
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E E E E E E E

*** Current Handling Restrictions *** n/a

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
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Handling Restrictions: n/a
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Legacy Key: link1973/newtext/t19730538/aaaaifuc.tel
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30 JUN 2005

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